

From: Vilches, Jorge
Sent: Tue, 20 Nov 2018 05:02:30 -0600 (CST)
To: Wilding, Chris[Chris.Wilding@sabre.com]; Ciancimino, Alessandro [Alessandro.Ciancimino@sabre.com]
Subject: RE: LHG - Farelogix comments

Chris,

I had a conversation with Xavier 1o1 on this. His feedback was:

1. Farelogix needs scale for all the future investments and projects. It's necessary to grow and a partner like Sabre will guarantee this.
2. As long as FLX continues to deliver it's commitments with us we are ok.
3. Internally (at LHG) there was some noise when the news came out about Sabre wanting to take one competitor out of the way. He understands this is not the case... he understands this is a way for Sabre to speed up the NDC plan.

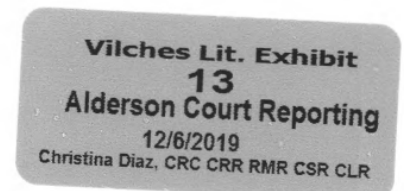
Can you include this as well?

Thks,
Jorge

From: Wilding, Chris
Sent: 19 November 2018 21:21
To: Vilches, Jorge <Jorge.Vilches@sabre.com>; Ciancimino, Alessandro <Alessandro.Ciancimino@sabre.com>
Subject: LHG - Farelogix comments

Hi guys,
Just wanted to let you know that I entered the feedback Xavier provided at our meeting last week about Sabre's acquisition of Farelogix into the online customer feedback tool. So don't think you need to do this as well.

Chris



SABR-001691788

