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**From:** Theo Kruijssen  
**Sent:** Friday, May 11, 2018 9:10 AM  
**To:** Jim Davidson  
**Cc:** Sue Carter;Edna Lopez  
**Subject:** Re: FLX NDC Connectivity to GDSs.pptx

And not only we have an entire dedicated NDC implementation team but so do some of the world's largest airlines, as well as the GDSs themselves!  
So there!

On May 11, 2018, at 8:57 AM, Jim Davidson <jdavidson@farelogix.com> wrote:

BTW,

My view on this is that our position should be when somebody questions both the probability of GDS implementations happening and the large revenue impact...is of course it's happening and that's why we now have an entire dedicated NDC API implementation team (Vitali's group) and why we have worked so hard for so long on, and invested so heavily in FLX Open Connect in the early days. This is what we have been working for. [REDACTED] and even that business line found its roots in early NDC, when we realized that the airlines will need to be the source of the offer and they were not prepared with offer management technology.

The only doubt I see that may be introduced with GDS NDC API implementations is simply timing – how fast or slowly it will happen.

JIM

**From:** Jim Davidson  
**Sent:** Friday, May 11, 2018 8:30 AM  
**To:** Theo Kruijssen <tkruijssen@farelogix.com>  
**Cc:** Susan (Sue) Marie Carter (scarter@farelogix.com) <scarter@farelogix.com>; Edna Lopez <elopez@farelogix.com>  
**Subject:** FLX NDC Connectivity to GDSs.pptx

Theo,

The attached 3 slides deal with NDC API connectivity. These could be used to "set-up" an isolated discussion/presentation about the financials around FLX OC via GDS connectivity penetration. Light blue highlighting are recent changes I made to better emphasise that the implementations are real. I don't think we need to do anything with this right now, but when Mike brings up that he wants to isolate this activity, this is a starting point.

Jim

**PLAINTIFF EXHIBIT**  
**PX086**

