

From: Shirk, Dave <dave.shirk@sabre.com>
Sent: Thursday, June 14, 2018 7:54 PM
To: Jones, Wade <Wade.Jones@sabre.com>
Cc: Morgan, Kathy <Kathy.Morgan@sabre.com>; Celis, Rodrigo <Rodrigo.Celis@sabre.com>
Subject: Re: NDC Meeting

Good to hear and thanks!

-Dave

From: Wade Jones <Wade.Jones@sabre.com>
Date: Thursday, June 14, 2018 at 7:53 PM
To: "Shirk, Dave" <Dave.Shirk@sabre.com>
Cc: "Morgan, Kathy" <Kathy.Morgan@sabre.com>, Rodrigo Celis <Rodrigo.Celis@sabre.com>
Subject: Re: NDC Meeting

Thanks Dave. I emailed Ravi to see how his meeting went with you, and he said the feedback was the same as mine, which is good. I've got the narrative of you aren't able to join tomorrow.

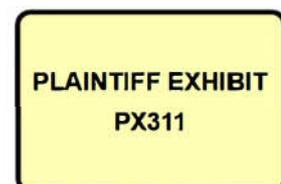
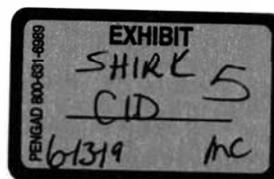
On Jun 14, 2018, at 7:48 PM, Shirk, Dave <Dave.Shirk@sabre.com> wrote:

Wade, Kathy and Rodrigo,

[REDACTED]
[REDACTED] We also talked about breaking the MVP into pieces and finding outside help and different models to try and address the timeline. [REDACTED]

[REDACTED] I think he will lean into things with some slides that he asked me to edit after our meeting today. I have also mentioned to Sean about the how positive the [REDACTED] meeting went and know Wade that you gave him a similar update and our brainstorm on needing to get creative to handle. I shared that if we are not ultra careful and able to deliver things a lot faster we are creating a possible big risk with Farelogix, their positioning and further putting our AS NDC position at risk for the company and driving FLX possibly up in value. I think this will come up in the discussion. I may not be able to dial in for the NDC call tomorrow. If I can join I will if not will get an update from all of you. Hope it goes ok. Definitely a challenge and a need to change the model.

-Dave



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