

Message

From: Cory.Garner@aa.com [Cory.Garner@aa.com]
Sent: 11/14/2018 7:51:18 AM
To: Leibman, Maya [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=14873d1638c042d08d70f17497487daf-Leibman, Ma]
CC: DL_SeniorTeam [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=a13f48c9bf984849a256840f75e17952-DL_SeniorTe]; Stache, Kurt [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=504c0d698c54494cbfa993d94be3d912-Stache, Kur]; Taylor, Alison Jane [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=3dcb983c9c914bf681e045d78e11e4fb-Taylor, Ali]; Jirrels, Kim [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=c20ccfed08d64b55887998e29aa8e08c-Jirrels, Ki]; Casey, Don [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=e64c556948064b17bf145e10e0668a20-Casey, Don]; Chandler, Scott [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=c1c503806c694063901065e34219abf7-Chandler, S]; Philipovitch, Kerry F. [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=8ffff51ee80a440491c73cafe9793d73-Philipovitc]; Christy, Todd [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=4e963224f6e04243aef46ac3c99a2f5b-Christy, To]; Leist, Steven [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=9689528663df4ae2bd519eaa5f4e1203-Leist, Stev]; Lock, Kendall [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=fee84153464d471e89134a764175a3b6-Lock, Kenda]; Mohan, Poonam [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=4d47ae9a360645c2a7bc0270fec50149-Mohan, Poon]
Subject: Re: SABRE buys FareLogix

Our Sabre relationship has greatly improved in the past year. We think there is a path toward a new GDS model which could end Sabre's former (and current) practices which limit competition and drive up our costs. We are working through those details with Sabre now and can come with an update sometime in the next several weeks.

Despite the improved tenor of our relationship, it is in our interests to ensure that the GDSs have competitors. Farelogix is the leading supplier of NDC technology to airlines (including us), and has been the GDSs' leading competitor/agitator for years. This is probably something worth discussing further with Steve's team to see what our options may be. I personally would favor opposing if it's not too late.

Cory

On Nov 14, 2018, at 6:21 AM, Leibman, Maya <Maya.Leibman@aa.com> wrote:

Just heard from SABRE that they're announcing this morning their purchase of FareLogix.

I'll let Cory weigh in on the implications and how we feel about this. I think all things equal we'd prefer they not be in the hands of a GDS but I also think our approach with SABRE and with Direct Connect has modified over the past couple years and it's probably better they're with SABRE than someone else.

**PLAINTIFF EXHIBIT
PX452**