

**From:** [REDACTED] Chris Wilding  
**To:** wade.jones@me.com (owner); [REDACTED] Wade Jones (owner)  
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Not great. Just finished 30 mins ago. I was pretty direct on the two paths forward we see - either stability, discounts, litigation relief, tech partnership, or short term optimization if they want to continue using content as leverage to disintermediate us. We talked a lot about concerns on both sides, ways we might address some of the concerns, etc.

I don't think they will agree to parity with their direct connect under any conditions, and they will want an unreasonably low price for parity with other new GDSs, like Travelfusion. They didn't come out and say this directly, although I asked several times, but that is my gut feeling right now

**PLAINTIFF EXHIBIT**  
**PX497**

[REDACTED]

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